



# SMH SOURCING

*We believe execution is the key to success.....*

# COMPANY PROFILE

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# ABOUT US



**SMS SOURCING** We are fast growing buying & merchandising services for apparel & textiles buyers around the world. A large number of sourcing factories provide close-in manufacturing support and help to meet the growing demand while ensuring superior quality of our products. We have a robust and vibrant network of vendors, our base starts from Dhaka and we cover all the major hubs of the Bangladeshi garment industry. We are dedicated to quality and committed to sincerely serve our buyers and give the desired product to their complete satisfaction.

**OUR CORE TEAM COMPRISES** of professional coming together to form this venture, after in depth, research of all the aspects of the sourcing industry. We have a vast sourcing network of accessory and trims suppliers as well as value addition vendors to the garment. We reach the very core of the garment by interacting with the yarn suppliers to procure the right raw materials for the garment to the last stages of production. We strive to work as a conduit to fill the gap of time culture and language, through communication, mentoring, educating and training the vendors.

Our responsibility is to our buyers from sampling to the final shipment of products. We deliver the best quality products to our clients and we deliver products on time.

**OUR MISSION**

Offering best services to our customers meeting their satisfaction, creating better working environment through highly professional expertise, knowledge and experience. Maintaining sound business principals with highest concern and assuring consistency in quality, service and voluminous order.



# ABOUT US

## VISION

It is our vision consistently fulfills our customers' expectations by providing right quality and timely shipment from our best service with maximum customer satisfaction.

## PRICING

We offer you open pricing for all products optimizing components are as under. Consumption of fabric is taken from the factory and checked by our technical person to avoid any miscalculation and over consumption.

1. Fabric price is considered very carefully right from yarn and get the price with breakdown of each company and also considered current market price.
2. CM is considered on the style and also considered the market price.
3. Accessories/printing is considered on the basis of market price.
4. Commercial cost is considered on actual trend.

On the basis of above analysis, we can offer best possibility competitive to our customer.

## QUALITY

We have strong quality control team to check quality at each process from fabric to finished products. Advance production methods and multiple checking of goods at various intermediate levels, our products are guaranteed for word class quality.

## We are committed to

1. The best Product Development & Sourcing.
2. On time production & timely deliveries.
3. Quality assurance & Inspection.
4. Communication & Co-ordinations.
5. Shipment & Tracking.



## OUR PRODUCTS

We do work with all size groups for Men/Women, Girls/Boys, Infant & Baby.

### KNITTED PRODUCTS

T-Shirt, Polo Shirt, Tank Top, Rugby Polo Shirt, Sweat Shirt, Shorts, Long Pant, Cut and sewn T-shirt, Y/D T & Polo Shirt any kinds of Lycra Tops, Dress, Fashion wear, Night wear, including Uniforms, Jogging suit, Track suit, Pajama sets and all shorts of knitted fancy garments etc.

### KNITTED FABRIC

100% Cotton or 100% Polyester or CVC 80/20, or 60/40, S/J- 130gsm to 240gsm, Rib 1x1, 2x1, 2x2 ,5x1 in 180 to 260gsm, Interlock 180-260g, Pique 160-260, Polar & Micro Fleece 150-380g, Terry fleece, Pointed, Sweated S/J, Variegated S/J, Pique, Rib, Lycra S/J, Rib 160-320gsm, 100% Viscose and Viscose/lycra, Organic Cotton & Bamboo Cotton, drop-needle, mesh etc with Local & Imported Fabrics.



### WOVEN PRODUCTS

Denim, Twill, TC Twill, CVC Pants, Cargo Shorts, Shirt, Pull over, Vest, Jackets, Denim Jacket, PVC Jacket, Skirt, Trousers, Shorts, Blouse, Tops, Sleeping-suit, Pullover, Cardigan, Lined Jacket, Vest, Home textiles etc.

### WOVEN FABRICS

100% cotton, 98/2 Elastane, Cotton / Poly / Spandex, Denim 4.5-14.5 oz, Poplin, Canvas, Panama Canvas, Twill, TC Twill, CVC, Flannel, H/bone, Voile, Oxford, Solid Dyed, Yarn dyed Check, Stripe, etc... Local & Imported Fabrics.



# OUR PRODUCTS

## SWEATER PRODUCTS

All kinds of Flat knit Sweaters & Pullover from 1.5 gauge up to 12 gauge - in 100% acrylic, acrylic smiling, bright acrylic, acrylic wool mix, Cashmere like, Lamb's wool, 100% polyester, Polyester nylon mix, Polyester cotton mix, Polyester chenille, - 100% Cotton, cotton/acrylic mix, 100% Wool or any kind of mixed yarns. We do arrange all the yarns locally. For some of the fancy mix yarns – we arrange from Taiwan/China through our own buying office. Doesn't matter whether we use local or imported yarns still able to submit GSP Form A.

## SWEATER FABRICS

Pullover, Cardigan, Lined Jacket, Vest etc. Sweater Yarn: 100% cotton, 100% Acrylic, 70/30- A/W, 50/50- Acrylic/Cotton, 100% Acrylic Cashmere like, 100% Acrylic Mélange, 100% Acrylic Tamu, 100% Acrylic Cotton like, 50/50- Acrylic/Merino Wool, Local & Imported Fabrics.



## INFANT & BABY PRODUCTS

Kids 2pcs set, Baby romper, Jumpsuit, Bodysuit, Sleeping suit, Crewneck Tshirt, Lap t-shirt, Singlet, Bloomer set, Tunic Top, Yoga pant, Legging pant, Baby boxer shorts, Beanies, Knot/Hat, Bibs, Leg arm, Burp cloth etc.

## SPECIAL PRODUCT FOR BABY

Baby romper, Jumpsuit, Bodysuit, Sleeping suit, Crewneck T-shirt, Lap t-shirt, Singlet, Bloomer set, Tunic Top, Yoga pant, Legging pant, Baby boxer shorts, Beanies, Knot/Hat, Bibs, Leg arm, Burp cloth etc. soiled and different type of animal print, polka dot print and as per customer's custom designs are available.

## FABRIC

100% Cotton Interlock, Single Jersey, Cotton/Spandex, Rib, Organic Cotton Interlock / Single, Jersey, Bamboo Cotton etc.



## HOW WE WORK

### MINIMUM QTY ORDER / STYLE

5000 pcs per style for Knit & 3000 pcs for Woven and sweater item.

### FINISHES / COATING

Stone wash, Peach wash, Sand wash, Prints, Plain dyed, RFD, tie dyed, and Weaves, amongst, others. Quality Printing, embroidery, appliqué and hand application available as well based on your requirements. We import all kinds of coating fabrics for the outerwear from Korea and China.

## EXPORTING MARKET AND CLIENT DETAILS

<b>MAIN MARKET</b>	Europe Canada USA
<b>DEVELOPING MARKET</b>	Brazil Argentina Uruguay Australia South Africa



## OUR SERVICES

<p><b>SUPPLIER IDENTIFICATION</b></p>	<p>We identify new suppliers based on their product range, financial status, infrastructure, man power and efficiency of management. We continuously update our information on new manufacturers and new products. Information pertaining to new varieties of value additions, fabric, accessories, and new technology area and quota availability are also updated.</p>
<p><b>SELECTION OF VENDORS</b></p>	<p>We assess the factories in terms of product range, quality of the product made, production capacity, facilities, financial capability, technology orientation, man power, working conditions, managerial efficiency and their overall quality policy. Once our initial assessment is over we exchange information with our principals and make a combined decision in approving an identified vendor.</p>
<p><b>COMPLIANCE AND HUMAN RIGHTS ISSUES</b></p>	<ol style="list-style-type: none"> <li>1. No child Labour</li> <li>2. No forced, Bonded or prison labour</li> <li>3. No discrimination</li> <li>4. No excessive working hours</li> <li>5. Payment of minimum wages</li> <li>6. Safe and healthy working conditions</li> <li>7. A legally binding employment Contract</li> <li>8. Workers Welfare participation freedom</li> <li>9. Safe the Environment</li> </ol>
<p><b>ORDER EXECUTION AND QUALITY CONTROL</b></p>	<p>Orders are closely monitored from sampling to shipment. Status on sampling, production and shipment are transmitted to buyers regularly. We maintain a pro-active approach towards identification of problem areas and corrective measures are taken immediately to ensure timely deliveries. Our quality monitoring system pertaining to production has four stages as explained below:</p> <ol style="list-style-type: none"> <li>1. Pre Production Check: Risks are reduced by checking material components, accessories / user manuals etc. at this stage itself.</li> <li>2. Initial Production Check: First finished products are checked against buyer's specification and prototype sample. Deviations are identified and brought out for correction.</li> <li>3. During Production Check: Inspection during production is carried out to check and verify that the initial discrepancies have been rectified and to ensure the average quality standard of production runs.</li> <li>4. Final Random Inspection: Final random inspection is carried out when the total consignment is packed and ready for shipment. FRI is performed according to the International Inspection Standards. The detailed physical inspection of the samples selected at random is based on specifications of the buyers and it cover the criteria such as design / style, shrinkage, accessories, appearance, markings, color, labeling, material, assortments, workmanship, measurements, packing etc.</li> </ol>



## OUR SERVICES

<p><b>SAMPLING</b></p>	<p>Samples are developed to suit the season's colors, fabric and style based of our buyer's requirements. Any number of sales man samples is made as per the buyer's requirements and courier them directly to the buyers. By offering these crucial services, we assist our buyers marketing efforts in their own country by giving them an edge over others.</p>
<p><b>STATUS REPORTING</b></p>	<p>Status report based on the multi-state inspections is transmitted to the buyers by fax or Email. Production progress is analyzed in relation to the delivery terms and suitable course of actions taken to ensure goods are delivered in time. The consignment is allowed for shipment if only it is up to the buyers required standard.</p>
<p><b>CONTAINER STUFFING AND LOADING SUPERVISION</b></p>	<p>An identification of the goods during the loading is made to ensure that only the inspected goods are being stuffed without getting mixed up with the un-inspected goods.</p>
<p><b>DOCUMENTATION AND SHIPPING CO-ORDINATION</b></p>	<p>Shipping documents are checked as per the buyers' instruction and the copy documents are sent to the buyers well in advance of the shipment to avoid any discrepancy.</p>
<p><b>LABORATORY TESTING</b></p>	<p>Laboratories are an extremely valuable component of our services and also facilitate the manufacturer - exporters to transact their business with least quality risk.</p> <p><b>Laboratory services include:</b></p> <ol style="list-style-type: none"> <li><b>1. Fabric:</b> Construction particulars (counts, constructions and weight), Strength, Measurement and Seam performance.</li> <li><b>2. Analysis:</b> Flammability, Dimensional Stability (Shrinkage) to washing / dry cleaning, Appearance after washing /dry cleaning, Fiber analysis etc.</li> <li><b>3. Color Fastness:</b> Color fastness to washing, Perspiration, Light, Rubbing, Bleaching, Dry cleaning, Organic Solvents, Hot pressing etc. Dyes &amp; Pigment tests are also carried out.</li> <li><b>4. Garment:</b> Dimensional Stability to washing / dry cleaning, Appearance after washing / dry cleaning is tested.</li> </ol> <p><b>Lead Time:</b></p> <ol style="list-style-type: none"> <li><b>1. Knit Product:</b> Of 45-60 days from the date of order confirmation. However, it all depends on quality, number of color, approval of lab-dip; space available in the factory etc. lead time can be optimized for repeat order to 30 days.</li> <li><b>2. Woven Product:</b> If Local fabric than lead time will be 60 days and if Import fabric than lead time will be 120days to 90 days.</li> <li><b>3. Sweater Product:</b> If Local fabric than lead time will be 60 days or 90 days and if Import fabric than lead time will be 120 days to 90 days.</li> </ol>





## OUR PAYMENT TERMS

Payment of LC	At sight as per negotiating bank instructions
LC available with/by	Credit is available with any bank in Bangladesh by negotiating at sight
Type of documentary credit	Irrevocable and Transferrable
Partial shipment and Transshipment	Allowed
BL Clause	Full set clean on board original bill of lading issued onto the order of negotiating bank and endorse by the same bank in favor of LC opening bank and marked freight collect
Presentation of documents	21 days from the date of bill of lading
TT	50% advance to start production and balance 50% after final inspection before shipment

## CONTACT US

### OUR CORPORATE OFFICE

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